

Message Text

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PAGE 01 JIDDA 01641 061303Z

43

ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 PA-02 PRS-01 USIA-15 /041 W
----- 030701

R 061140Z MAR 76
FM AMEMBASSY JIDDA
TO USDOC WASHDC
INFO SECSTATE WASHDC 3929
AMEMBASSY ATHENS
AMCONSUL DHAHRAN

UNCLAS JIDDA 1641

ATHENS FOR RTDO

E.O. 11652: N/A

TAGS: BEXP, ETRD, SA

SUBJECT: ARTICLE RE USA '76 IN FEBRUARY 11 ISSUE OF MIDDLE EAST
ENTERPRISE

1. FOLLOWING ITEM FROM SUBJECT PUBLICATION SENT TO
EMBASSY BY U.S. FIRM IN RIYADH IS REPEATED VERBATIM FYI.

QUOTE:

AN EXHIBITION OF U.S. BUILDING AND CONSTRUCTION
MATERIALS SPONSORED BY THE U.S. DEPARTMENT OF COMMERCE
SLATED FOR 8-13 MAY IN JIDDAH, SAUDI ARABIA MAY FIND
SOME OF ITS 100 EXHIBITING COMPANIES ABSENT AT THE
EXHIBITION.

THE PROBLEM: COMMERCE HAS ASKED THE SAUDIS FOR
ASSURANCES THAT AMERICAN EXHIBITORS WILL NOT BE
REQUIRED TO PRESENT STANDARD BOYCOTT CERTIFICATES AND
THAT SHIPPERS AND INSURERS NOT ON THE BOYCOTT LIST BE
EXEMPTED FROM THE CERIFICATES. IN ADDITION, THE
SAUDIS HAVE BEEN ASKED TO DROP REQUIREMENTS FOR CERTI-
FICATE OF ORIGIN FOR EXHIBITORS AS THE MATERIALS ON
DISPLAY ARE NOT FOR IMMEDIATE CONSUMPTION.
BUILDEX 76 IS AIMED AT GETTING A SLICE OF THE
\$142 BILLION SAUDI ARABIA HAS EARMARKED FOR CONSTRUCTION
OVER THE NEXT 5 YEARS. IF SAUDI ASSURANCES ARE NOT
OBTAINED, THAT LACK COULD AFFECT THOSE COMPANIES
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ON THE DISPLAY LIST FOR BUILDEX-IRAN WHICH IS DESIGNED

TO REAP CONTRACTS FOR AMERICAN FIRMS FROM THE \$6
BILLION CONSTRUCTION POT PROVIDED BY THE SHAH IN
HIS 1973-78 FIVE YEAR PLAN. BUILDDEX-IRAN IMMEDIATELY
PRECEEDS THE JIDDAH SHOW IN TEHRAN 25-29 APRIL AND AN
ABILITY TO DISPLAY AT BOTH FAIRS IS A MAJOR CONSIDER-
ATION FOR PARTICIPATING COMPANIES.
SENIOR COMMERCE DEPARTMENT OFFICIALS ARE SANGUINE
ABOUT THEIR CHANCES OF OBTAINING FAVORABLE ASSURANCES
FROM THE SAUDIS BUT AT THIS POINT IN TIME MEE SEES NO
PARTICULAR CAUSE FOR OPTIMISM. END QUOTE.
PORTER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Copy: SINGLE
Draft Date: 06 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976JIDDA01641
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760086-0746
From: JIDDA
Handling Restrictions: n/a
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